

Dynaweld Product Training

Section 5	Resources Required	Catalogue
Overview	Section 5 – Manual Arc Accessories <ul style="list-style-type: none"> • What is included in this range? • Different parts of Arc Process • Tips and Hints 	
Why do this Training	<ul style="list-style-type: none"> • When a customer asks for a particular item • Knowing when you can substitute stock 	
The Training	Overview of Arc Equipment <ul style="list-style-type: none"> • All start with a 5 part number- prefix • Start with the Arc Lead Sets • Show how they fit onto machines –Dinse and Panel connectors • The parts that make up the arc welding apparatus • Arc is the most basic electric type of welding • Not very neat – mainly in a handyman – rural setting- not usually for process work 	Participants to hold arc lead set . Place an electrode into a holder Place earth leads on metal
	What are they physically <ul style="list-style-type: none"> • Tools, metal and plastic, a variety of items. 	
	Sub Categories <ul style="list-style-type: none"> • Go through Sub Categories • See how all the sub categories actually fit onto an ARCLEAD of some desc 	find all sub categories in Catalogue
	<ul style="list-style-type: none"> • Tips and Hints • Different amps for different amps! • Applies to cables, holders, clams etc • The drying oven story • What customers are sensitive to – eg jaws, teeth, brass braiding, sprint strength etc 	
Particular Concerns	Warehouse <ul style="list-style-type: none"> • Packing is very basic • Can substitute when making kits, just ensure marked up 	Warehouse Staff